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CoreNet Dallas Forum

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Program Agenda

- Oracle Culture
- Oracle Global Real Estate Services
- Environments
- Technologies

Oracle Culture



Oracle Culture



- Global organization where every time zone is a consideration
- Highly self-service from an employee perspective
- Highly virtual workforce with tools to support the virtualization
- Standardized and centralized corporate approach, but still a feeling of entrepreneurship
- Constant expansion of capital and ideas, embracing M&A's

Oracle Culture

Building Relationships

- Line of Business
 - Workplace Enablement
 - Change Management
- Vendor Management
 - QBRs
 - Surveys
 - Cost Savings
 - Service Level Improvements



Mission Statement

Oracle Real Estate & Facilities delivers world class workplaces and services, with a focus on:

- Best in class business practices
- Optimal employee and customer experience
- Sustainability
- Collaboration
- Highest standards of compliance, integrity, and reliability



Vision & Operating Principles



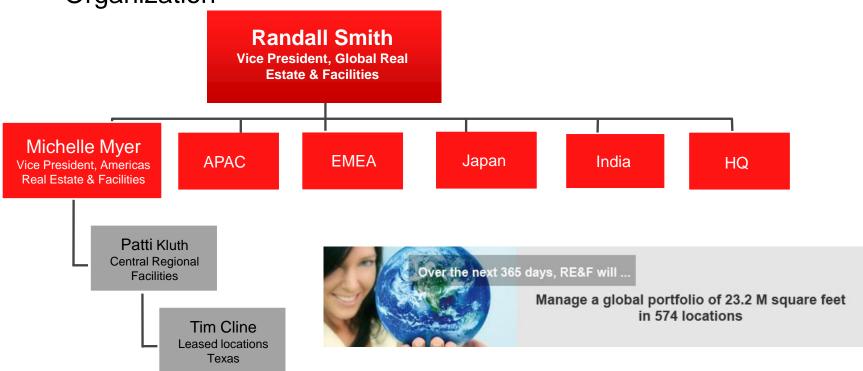
VISION

To be a leader in global real estate and facilities performance, best practices, innovation & proactive, strategic planning.

OPERATING PRINCIPLES

- Accuracy
- Agility
- Compliance
- Cost Effective
- Customer Oriented

Organization



Oracle Global Real Estate Services





Portfolio Administration

Lease Administration

Project Coordination

Property Management



Global **Program** Management

Sustainability

Flex Program / Work From Home



Real Estate Technologies

Website Design

Web Content

- Office Web Pages
- Office Guide for contacts, resources and floor plan(s)

Data Content & Management



Environmental Health & Safety

Auditing & Metrics

Corporate Health & Safety

• RE&F Staff training

Facilities Environmental Compliance



Advanced Planning

M & A Activity

Strategic Planning

Locational **Studies**



Global Data Center & Lab



Data Center & Lab Design Standards



Optimization of **Data Center &** Lab space usage

Oracle Collaborative Environments and Connectivity

Oracle Real Estate & Facilities Workplace Enablement

Preparing for Managing Change Reinforcing Change Change Reinforcement Awareness Knowledge **Ability** Mobilization







Workplace Enablement













Communications Market Trends



MY.ORACLE - Resources to Enable the Employee

Oracle Web Content



- Detailed site information for EVERY office:
 Office Guide, contacts, floor plans & meeting resources
- Service Request
- Employee Discounts
- Project Listings
- Guideline Documents
- GIT / RE&F Responsibilities
- Various other programs available (Ride Sharing, Cafés & Fitness)

Employee Connectivity Vision

Real Estate & Facilities working with Finance & Procurement



- Online "punch-out" catalogs for goods and services
- Online vendor portals for direct electronic billing
- Compliance

Employee Connectivity Vision

Real Estate & Facilities working with Global IT

- Communication-enable Oracle business applications
- Leverage technology shift towards software / browser applications
- Virtual meetings to become default
- Leverage mobile devices (smart phones, tablets ...)



Enterprise Network Service

Faster to Support New Devices with Better Coverage to More Spots in our Offices



Branch Office Connections

Wireless LAN Connectivity

- ✓ Providing speed and quality as close to wired connectivity as possible
- Supporting increase in devices that require wireless
- ✓ Supporting data, voice and video
- ✓ Reaches to more corners of the office
- ✓ Less rewiring for new office designs
- ✓ Ready for growing BYOD and "Wi-Fi only" demand

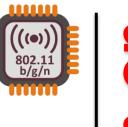
Sign-on to Wi-Fi

Improved employee and guest sign-on



Worldwide Deployment

- 78% complete as of 9/30/13
- Expected completion Q3FY14



New Sign-on to Oracle's Office Wi-Fi

Employee Access from Oracle Offices

- Faster, no VPN required
- Device registration valid worldwide for 6 months
- Employee can access both Oracle internal resources and the Internet from an office
- Daily password sign-on

Guest Access from Oracle Offices

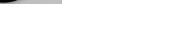
- Guest registered by Employee in Visitor Management System (VMS)
- Guest enters premise and signs into VMS
- Guest gains access to Internet only
- Daily password sign-on, supports guest laptops, desktops, tablets, and phones

Regional Deployment

Coming: Q3FY14 thru Q1FY15



- ✓ Indicates capability currently available.
- Indicates capability is planned and committed; not yet delivered



Softphone Client for Smartphones/Tablets

HOME/MOBILE WORKER

OVERVIEW

- Unified communications application that enables you to be more productive from anywhere on any device.
- Enhances productivity and streamlines communications by unifying presence, video, and voice capabilities securely into one client on your laptop/desktop, smartphone, or tablet.
- Enables placing and receiving calls through Cisco Unified Communications Manager without incurring mobile or roaming charges.
- Limited Availability pilot targeted for Q1FY15





FEATURES/BENEFITS

- Place and receive calls through Cisco Unified Communications Manager without incurring mobile or roaming charges.
- View real-time availability of co-workers and colleagues
- A variety of call-control options are available, including mute, and call transfer.

- Hand-off VoIP call to mobile operator's network when leaving buildings, providing freedom to move about without interrupting calls.
- Turns Smartphone/Tablet into an extension on Cisco Unified Communications Manager. Employee appears to receive and make calls from work phone number.
- Keeps employee mobile number private when placing calls.

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Oracle Video Conferencing Strategy

INTERACTION REQUIREMENTS

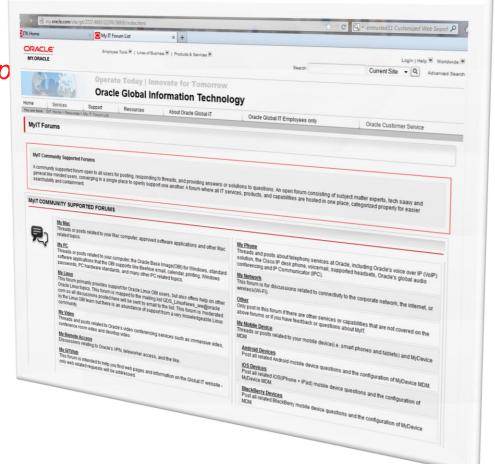
Interaction Level Service Offerings Use Cases Immersive Video: Immersive 3 and • Ideal for group meetings 1-Screen **Highest** Highest interaction quality Immersive Video and Conference Rooms: **Customer Visit** • Ideal for connecting customers with executives and experts Centers Virtual CVC Conference Room • Ideal for conference room solutions or dedicated executive High (large, medium, communications • High interaction quality with beam-in capability to Immersive systems huddle' Ideal for executive communication and beam-in to immersive and **Executive Desktop** conference rooms Video • High interaction quality with beam-in capability to Immersive Good systems Ideal for mobile workers, desktop, home office users, road warriors, Personal Desktop sales reps Good interaction quality with beam in capability to Immersive Video systems Audio Available when no video is available: Lowest interaction quality

MyIT Forums

Community Support with GIT help

An open forum for all users to post and respond to threads managed by GIT's global excellence center engineers. The ONE stop IT forum. Forums include:

- My Phone (VOIP, Desk phone, IP phone, voicemail)
- Mv PC / My Mac
- My Mobile Device (iOS, Android, Blackberry)
- My Network (Corporate, Internet and wireless WiFi)
- My Remote Access (VPN) plus many more.



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GIT Knowledge Management - iKnow

Offers end users a better search and retrieve information portal for GIT knowledge



- iKnow (GIT KM) integrated with information sources
 - Forums, LearnIT
 - MyHelp
 - Other Wiki's and knowledge sources
- GIT owned and managed repository
- Greatly improved search for GIT knowledge
- KM / SR integration with MyHelp through web services
- Introduction of Analytics
- Targeted for Q3FY14

Indicates capability is planned and committed: not vet delivered

[✓] Indicates capability currently available.



Questions. Feedback.

Hardware and Software

ORACLE®

Engineered to Work Together

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